What We Do

Print Advertising

Online Advertising

Ad Networks

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### Who We Are

In print, online, and in demand – Ohio newspapers remain the primary local news and shopping information source.\* We offer print coverage in all Ohio metropolitan areas including Cleveland, Columbus, Cincinnati, Dayton, and Toledo, as well as offering saturated coverage in most mid-sized to smaller markets such as Lima, Warren, Troy, Hudson, and Sugarcreek. We are contracted to represent all members and their associated websites, working to offer advertisers the most effective media penetration available. We can give you **Ohio** from **A** (Attica) **to Z** (Zanesville) regardless of the requested platform.

AdOhio represents every daily and weekly paid circulation newspaper published in Ohio, plus many more, including:

- Weekly Suburban Groups
- Rural Weekly Newspapers
- Ohio Business Newspapers
- Alternative Weekly Newspapers
- African-American Newspapers
- Hispanic Newspapers
- Agricultural News Publications





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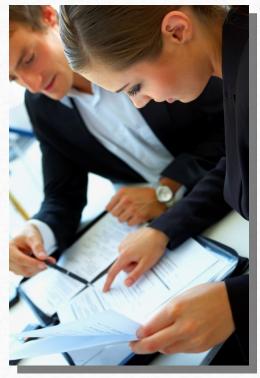
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Our mission is to make it extremely easy and affordable to reach local audiences with the product mix that makes the most sense for the advertiser. We offer complete digital and print media ad placement, including:

- ROP Display Advertising
- Network Classified and Display Advertising
- Targeted Preprint Advertising
- Front Page Sticky Notes
- Rich Media
- Mobile Applications
- Pre-Roll Video Capabilities
- Commercial Print and Delivery Possibilities





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We work with a variety of local, national, and international companies and representing advertising agencies. The clients we work with are leaders in their respective industries, and the list continues to grow:

- AARP
- AETNA
- American Chemistry Council
- · American Natural Gas Alliance
- Buckeye Gun Shows
- Buckeye Community Health Plan
- · Christ Hospital, Cincinnati
- CenturyLink
- · Citizen's Bank
- Columbus Academy
- Central Ohio Urology Group
- Center of Science & Industry (COSI)
- C&E Gun Shows
- Dayton Art Institute
- Dayton Power & Light Co.
- Efficiency Smart
- Federated Insurance
- Frontier Communications
- Girl Scouts of America

- Hometown Urgent Care
- Kennedy Space Center
- · Lexington, KY Convention & Visitors Bureau
- · Mardi Gras Casino & Resort, W V
- McDonald's
- Ohio Assn. of Second Harvest Food Banks
- · Ohio Historical Society
- Ohio Public Employees Retirement System
- Ohio Lottery
- Pro Seniors
- Ross Heart Center
- Rupp Seeds
- Seneca Niagara Casino
- State Auto Insurance
- Steyer Seeds
- Tobacco Free Kids
- United Health Care
- WalMart
- Woodbury Outfitters

We also work with state and federal government agencies; state and federal political candidates; political action committees and interest groups; and regional and national utility agencies.

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AdOhio can customize ad buys tailored to meet a client's specific market coverage needs, including placement of digital and print advertising anywhere in the country through our collaborative relationships in other state newspaper associations.

We will research each market, negotiate rates, generate insertion orders, execute media delivery, and invoice and collect payment all with one call, one point of contact, and one invoice to you for our services – anywhere in the continental United States.

Print Services Include:

- ✓ Run Of Paper Display
- ✓ Display & Classified Networks
- ✓ Preprints -- Print and Deliver
- ✓ Front Page Sticky Notes
- ✓ Customized newsprint, offset, and gloss coated printing

"In working with AdOhio, we were able to thoroughly communicate our candidate's background and experience. Given the right opportunity, newspapers are the perfect medium."

- Paul Wilson

Wilson Grand Communications, Alexandria, VA





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# Online Advertising

AdOhio can direct-serve online display advertising. Our online ad serving system can deliver display ads across more than 170 Ohio newspaper websites. This gives us the ability to generate detailed reports of impressions, delivery, and click-thru rates. In addition, we offer Advanced Audience Targeting with networking opportunities via Facebook, ESPN, CNN, YouTube, Amazon.com, etc.

#### **Digital Services Include:**

- ✓ Static, Linked, Flash, and Rich Media
- ✓ Behavioral Targeting
- ✓ Demographic Targeting
- ✓ Contextual Targeting
- ✓ Re-Targeting
- ✓ Micro Targeting
- ✓ Geo Fencing



I like the bar continuation. Do this for all quotes. Use different source for this quote.



### Ad Networks

AdOhio networks are priced to reflect savings up to 85%. We offer:

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A 2x2 (2-column by 2-inch) and a 2x4 (2-column by 4-inch) program, **Ohio Statewide Ad Display Network,** aggregating more than 125 community daily and weekly newspapers with a total readership of more than 2.5 million.\*



A 2x4 and a 3x5 (3-column by 5-inch) program, **Ohio Metro Ad Display Network**, aggregating seven metropolitan daily newspapers with a readership of more than 1 million.\*



A 25-word classified liner,
OhioScan Network,
aggregating more than
130 daily and weekly
newspapers with a total
readership of more than
2.6 million.\*



An Ohio Digital
Advertising Program
aggregating more than 170
newspaper websites, as well
as a Premium News Network
that includes 1,000 other
media sites with the option
of behavioral, demo and
contextual targeting and
re-targeting.







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#### Ohio Statewide Display Advertising Network

Place a 2 x 2 display ad (2-column wide by 2" deep) **for only \$995 net** or place a 2 x 4 display ad (2-column wide by 4" deep) **for only \$1,860 net** in 127 paid daily and weekly newspapers published throughout the state. Total readership now exceeds 2.5 million with coverage in 75+ Ohio counties.

To buy similar ad space in all 127 papers separately would cost advertisers roughly \$8,000 for a 2x2 ad and \$16,000 for a 2x4 ad. Those who utilize our Ohio Statewide Network enjoy more than 85% savings on their ad buys, which equates to more than \$6,500 savings on 2x2 ads and \$13,000 on 2x4 ads!



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#### Ohio Statewide Network

Ada, The Ada Herald
Alliance Review
Amherst, News-Times
Andover & Orwell, The News
Ashland Times Gazette
Athens Messenger
Auglaize Merchandiser
Aurora Advocate
Avon Lake, The Press
Beavercreek, News Current
Bellefontaine Examiner
Bellevue Gazette
Bellville Star
Bowling Green Sentinel Tribune
Bryan Times

Bowling Green Sentinel Tribune Brvan Times Bucyrus Telegraph-Forum Cambridge Daily Jeffersonian Cambridge. The Jeffersonian Shopper Chagrin Valley/Solon Times Chillicothe Gazette Circleville Herald Clyde Enterprise Conneaut Courier Coshocton Tribune Crestline Advocate Cuyahoga Falls News-Press Dayton Daily News Defiance The Crescent News Delaware Gazette Delphos Herald

Dublin Villager This Week
East Canton
East Liverpool Review
Eaton, Register Herald
Englewood Independent
Fairborn Daily Herald
Fostoria Review Times
Fredericktown, Knox County Citizen
Fremont News Messenger
Galion Inquirer and Advisor

Galipolis, Daily Tribune Georgetown News Democrat Greenville, The Daily Advocate Hamilton/Middleton Journal News Hillsboro. Times Gazette Huber Heights Courier Hudson Hub-Times Jackson County Times Journal Jackson, The Community Shopper Jefferson Gazette/Geneva/Ashtabula Lakeview, Indian Lake Current Lancaster Eagle Gazette Lima News Lisbon Morning Journal Logan Daily News London Madison Press Loudonville Times Loudonville, Mohican Area Shopper

Loudonville, Mohican Area Shopper
Madison/Mentor/Painesville, The Tribune
Mansfield News Journal
Marblehead Peninsula News
Marion Star
Marysville Journal Tribune
McArthur, Vinton County Courier
Mechanicsburg Telegram
Minerva, The News Leader
Mount Gilead, Morrow County Sentinel
Mount Sterling Tribune
Mount Vernon News
MyOwn Rural Life, North Central Ohio,

Northwest, Southwest, West Central Ohio,
Western Ohio
Nandean Northwest Signal

Napoleon Northwest Signal New Lexington Perry County Tribune New Philadelphia Times Reporter Newark Advocate

Nordonia Hills News Leader North Ridgeville Press

Oak Harbor Ottawa County Exponent

Oberlin News Tribune Ottawa Putnam County Sentinel Oxford Press

Paulding Progress Piqua, Daily Call

Plain City Advocate Pomeroy, Daily Sentinel

Port Clinton News Herald Portsmouth Daily Times Ravenna, Record Courier

Ripley Bee Salem News Sidney, Daily News Springfield News Sun

St. Marys, The Evening Leader Steubenville Herald Star

Stow Sentry

Sugarcreek Bellbrook Times Sugarcreek Budget

Sunbury News Swanton Enterprise Tallmadge Express Tiffin Advertiser Tribune

Tipp City Weekly Record Herald Today's Pulse of Butler County

Today's Pulse of Warren County

Troy Daily News Twinsburg Bulletin Urbana Daily Citizen

Van Wert, Community Connection

Van Wert Times Bulletin Vandalia, Drummer News Wapakoneta Daily News

Washington Court House, Record Herald Wauseon, Fulton County Expositor

Waverly, Pike Ross Regional Shopper

Waverly, The Pike County News Watchman

Wellington Enterprise

West Liberty, The River Current Westlake, WestLife West Union, The People's Defender Wilmington News Journal Worthington This Week News Wooster Daily Record Xenia Daily Gazette Zanesville Times Recorder





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#### Ohio Metro Display Advertising Network

Place a 2 x 4 display ad (2-column wide by 4"deep) **for only \$4,000** or place a 3 x 5 display ad (3-column wide by 5" deep) in seven daily metro newspapers **for only \$6,500**. Reach more than 1 million readers easily, effectively, and efficiently.





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# Ad Networks

Ohio Metro Newspaper Coverage







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### Ad Networks



#### Ohio Statewide Classified Advertising Network

Place a 25-word classified ad in more than 133 small-town daily and weekly newspapers published throughout the state **for only \$335.** Total adult reach is now more than 2.6 million.

The OhioScan Network covers both metro and non-metro areas throughout Ohio, reaching 68 counties. Get your message across to millions. It's easy, effective, and inexpensive!





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#### OhioScan Newspaper Roster

Ada, The Ada Herald Alliance Review Amherst, News-Times Andover & Orwell, The News Ashland Times Gazette

Athens Messenger Auglaize Merchandiser

Aurora Advocate

Avon Lake, The Press Barnesville Enterprise

Beavercreek, News Current Bellefontaine Examiner

Bellevue Gazette Bellville Star

Bowling Green Sentinel Tribune

Bryan Ad-Pak, Times Bucyrus Telegraph-Forum Cambridge Daily Jeffersonian Cambridge, The Jeffersonian Shopper

Carey Progressor Times

Chagrin Valley/Solon Times

Circleville Herald Clyde Enterprise Conneaut Courier Coshocton Tribune

Crestline Advocate Cuyahoga Falls News-Press

Dayton Daily News Defiance The Crescent News

Delaware Gazette

Eaton, Register Herald

Englewood Independent Fairborn Ad-Vantage, Daily Herald

Fostoria Review Times Fulton County Expositor

Galion Inquirer and Advisor Gallipolis, Daily Tribune

Geauga Times Courier Georgetown News Democrat Greenville, The Daily Advocate Hamilton/Middleton Journal News

Hillsboro, Times Gazette **Huber Heights Courier Hudson Hub-Times** 

Jackson County Times Journal Jackson, The Community Shopper Jefferson Gazette/Geneva/Ashtabula

Kenton Times

Lakeview, Indian Lake Current Lima News

Lisbon Central Shopper, Morning Journal

Logan Daily News London Madison Press Loudonville Times

Loudonville, Mohican Area Shopper Madison/Mentor/Painesville, The Tribune

Marblehead Peninsula News

Martins Ferry Times Leader, Times Weekly Marysville Journal Tribune

Mechanicsburg Telegram Millersburg Holmes Hub Shopper Morrow County Sentinel

Mount Sterling Tribune

Mount Vernon News, Shopper's Mart

Mr. Thrifty #1, #2, #3, #5

MyOwn Rural Life, North Central Ohio, Northwest, Southwest, West Central Ohio.

Western Ohio

Napoleon Northwest Signal Delphos Community Connection, Herald New Lexington Perry County Tribune New Philadelphia Times Reporter

Newcomerstown News

Nordonia Hills News Leader North Ridgeville Press

Norwalk Market Monday, Reflector Oak Harbor, Ottawa County Exponent

Oberlin News Tribune

Ottawa Putnam County Sentinel, Weekender

Oxford Press

Paulding Progress

Pike County News Watchman,

West Union. The People's

Wilmington News Journal

Wooster Daily Record

Xenia Daily Gazette

Worthington This Week News

Defender

Shopper

Piqua, Daily Call

Plain City Advocate Pomeroy, Daily Sentinel

Portsmouth Daily Times Ravenna, Record Courier

Ripley Bee

Sidney, Daily News Springfield News Sun

St. Marys, The Evening Leader

Stow Sentry

Streetsboro Gateway News

Sugarcreek Bellbrook Times

Sunbury News Swanton Enterprise

Tallmadge Express

Tiffin Advertiser Tribune

Tipp City Weekly Record Herald Today's Pulse of Butler County

Today's Pulse of Warren County

Troy Daily News Twinsburg Bulletin

Upper Sandusky Chief Union

Urbana Daily Citizen

Van Wert, Community Connection

Van Wert Times Bulletin

Vandalia, Drummer News Vermilion PhotoJournal

Vinton County Courier

Wapakoneta Daily News

Washington Court House, Record Herald

Wellington Enterprise

West Liberty, The River Current

Westlake, WestLife





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# Ohio Digital Network



At AdOhio, we have 170+ local news web sites that can serve a customer's needs for digital marketing. Each website is connected to the local information sources in all 88 counties of the State of Ohio, the local newspapers.

We can serve all IAB digital ad sizes, provide a video network of sites that can implement 10, 15 and 30 second video, and just about any other type of digital campaign including e-mail database marketing direct to consumer.

Let AdOhio open up the digital world of local news and content providers across the State of Ohio with one telephone call, one point of contact, and one invoice to make digital placements easy, efficient and effective.





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Let AdOhio assist you in making the most effective use of newspapers – in Ohio or throughout the U.S.

#### **AdOhio**

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